

## Company Profile

## **AVOWAL (T) LTD**



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### **About Us**

Avowal Tanzania Ltd was established on June 27, 2016, following a significant evolution from the original business entity known as AVOWAL GENERAL SUPPLY, which operated as a sole proprietorship and was officially registered with BRELA in 2011. The decision of transition to an incorporated business structure was made by the Co-founder with the primary objective of enhancing operational efficiency.

Our primary operations involve the sale, maintenance, and provision of support for the use of electronic devices, consumables, and intricate software solutions. Within this industry, we have numerous domestic and international partners. Domestically, it is worth noting Bakhresa Food Products Ltd, Unisoft Technologies Ltd, Maweni Limestone Ltd, Amana Bank, DTB, and internationally, MAGNER INTERNATIONAL – USA, and WINHAO ELECTRONICS CO. LTD-CHINA. We enjoy relationships that tie us with both source of our products and after sales support. We have a direct connection to factory agent, as well as direct agreements with the factory for support and sales in various other products.

We have a client's exceeding 6000 EFDs' customers, who rely on post-purchase assistance provided by our company situated at Plot number 60 block 6 Kipata Street since the year 2015. Among these clients are Bakhresa food products Ltd and Maweni Limestone Ltd. Every single one of these customers engages in daily operational activities using their EFDs, underscoring the critical importance of continuous support from our end.

We now have 8 years in electronics business and after sales support. AVOWAL T LTD is also engaged in providing complex software solutions as a means to actively engage in addressing social issues. The company has a number of software solutions currently in development that are poised to have a significant impact on society employment, issue resolution, and organizational revenue, thereby catalyzing further advancements.

The software solutions team lead by Co-founder is the main mechanism to plan, advise, supervise and make sure solutions are implemented and operating in the targeted society. Generally AVOWAL (T) LTD believe in business dynamics.



### **MISSION & VISSION**

AVOWAL (T) LTD is focused on providing competitive products in term of quality and pricing. All eyes are erected to not only customer whispering but to any taste customer can feel thirsty to get should be provided in a same quality and reasonable price from AVOWAL (T) LTD. We listen, take action to meet customer taste.

We believe customer is the backbone of any business, you can mess up with Co-founder but customer will shout up the business which means ending business.

As business is dynamic the management have investing knowledge and strategy to engage in Banknote business. We have direct contract with MAGNER INTERNATION-AL – USA.

Our target is to provide reliable, quality products and unmeasurable after sell support. Also AVOWAL (T) LTD goals is to become a source of original products and idea on complex software solutions. We are adopted on social responsibility, that while solving society problem also we are to build a next generation with power to adopt and renovate the existing complex software solutions. To the maximum of our IQ and partners will make sure we are providing reliable, quality and simple solution in ICT sector.













### **CHALLENGES AND SOLUTIONS**

AVOWAL T LTD is awesome on the service providing to the customer and that challenge is the real feedback to renovate products and services provided on market.

Providing solutions to customer feedback builds firm trust and customer can expand firm products and services market by sharing positive information and advocating the products and aftersales service.

AVOWAL T LTD believe challenges and solutions is the market TV if handle in a positive and appreciation way, in other way challenge creates opportunity and solutions payback.





# CO-FOUNDER AND CEO

Avowal means "acknowledgement" in the English world. Mr Mbogolo Mlekwa Kushaha had a dream to own a famous and powerful business when he was 11 years then in standard one in 1990's. He started selling sugar can and guava from his grandfather farm in KIDALIMANDA village, Bunamhala ward, Bariadi district and Shinyanga (Now Simiyu) region. In standard four 1994 his parents transferred him from Simiyu to Singida region where while studying he started selling roasted groundnuts (Karanga) at bus stand after school hours. He was the best student in the 1996 mock examination test. He was only the only boy from his primary school to be selected to join secondary school education. When he joined secondary school he still had the picture of doing business and consequently he was appointed as a project prefect when he started a school cabbage farming project. On completion of secondary school education he joined the military service and also started vodafone voucher business, importation of used TV sets from Zanzibar in the 2000's, the he started timber business from Morogoro to Manzese in Dar es Salaam.

He resigned from military service and joined the University of Dar es Salaam computing centre majoring in COMPUTER HARDWARE AND SOFTWARE MAINTENANCE while undergoing a course on Cisco computer and network fundamental certification. The he joined the Open University of Tanzania to pursus business administration in accounting foundation course.



### **CO-FOUNDER AND CEO**

Then he registered in the same University following Bachelor degree in the same Course. In 2010 he joined Private Company as electronics technician dealing with EFDs' and Slightly Banknote machine troubleshooting.

During employment period he managed to register a sole proprietor company known as AVOWAL General Supply selling no products.

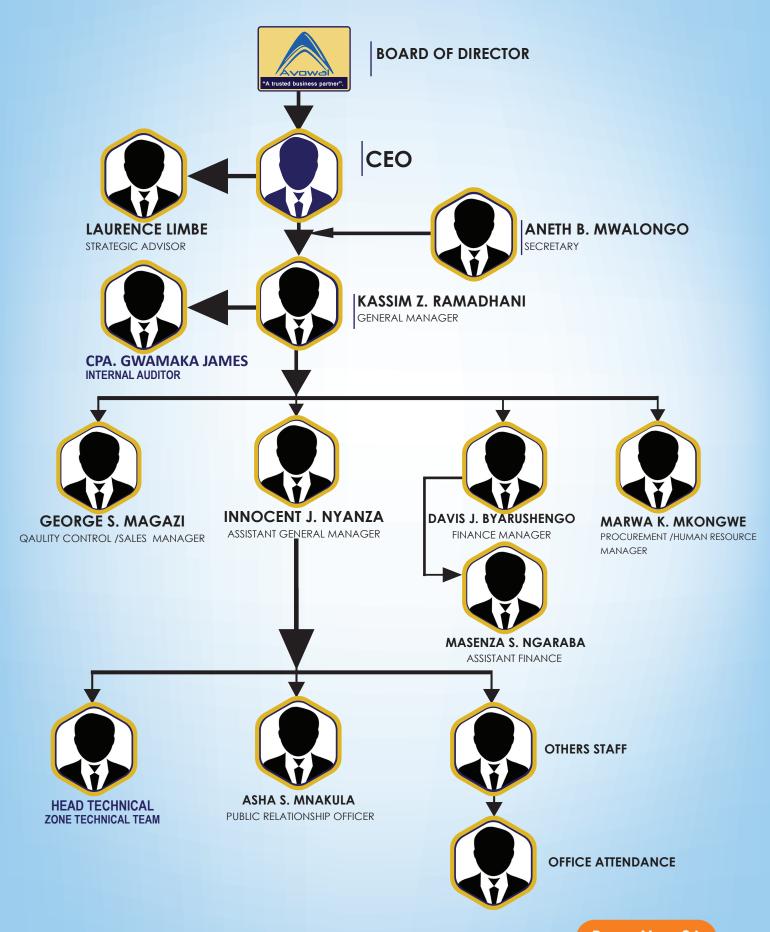
Following the protest staged by Tanzanian businessmen against the use of Electronic Fiscal Devices (EFDs), a significant number of suppliers of these devices experienced adverse consequences, leading to employees layoffs, but it is worth noting that this did not affect Mr. Mbogolo Mlekwa Kushaha. At the end of 2014 he resigned from employment to follow his dream.

Co-founder and CEO with this history has business in his blood. He believes business is life and if it is life, so intensive customer handling/after sales services and quality products are primary factors for the firm's growth.

AVOWAL (T) LTD "A trusted business partner". Thank you



### **MANAGEMENT STRUCTURE**





### **ZONAL MAPS**



#### **ZONAL HEAD OFFICE & WORKSHOP**

DAR ES SALAAM DAR ES SALAAM, PWANI & MOROGORO TANGA, KILIMANJARO, ARUSHA & MANYARA **KILIMANJARO DODOMA** DODOMA, IRINGA & SINGIDA. **MTWARA** LINDI, MTWARA & RUVUMA. **MBEYA** MBEYA, SONGWE, RUKWA & NJOMBE. **KIGOMA** TABORA, KIGOMA, KATAVI & SHINYANGA. SIMIYU,KAGERA, MWANZA & MARA. **MWANZA** PEMBA & UNGUJA **UNGUJA** 



#### S200 - Android Mobile Terminal

**Operating System** 

Android 13 **Processor** 

Quad-core 32-bit, 2.0GHz

**Card Readers** 

Magnetic Card Reader

MSR-ISO7810, ISO/IEC 7811, Track 1 / 2 / 3,

bi-directional **Smart Card Reader** EMV L1 & L2

Supports 1.8V / 3V / 5V IC card

Contactless Card Reader

Mifare classic / Mifare Ultra light / Mifare

**DES Fire** 

ISO 14443 A / B

EMV / EMVC L1 / MasterCard Contactless /

Visa payWave

Display

6.7-inch 720\*1600 IPS Capacitive multi-touch screen

Memory

RAM-2GB LPDDR, Flash-32GB eMMC

RAM-4GB LPDDR, Flash-64GB eMMC (Optional) Speaker

**Printer** 

Built-in high speed thermal printer

Printing speed: >80mm/s

Paper roll diameter: 40mm, width:

58mm **Physical** 

LxWxH(mm): 200\*80\*56

Weight: 680g

Communications

4G / 3G / 2G

Wi-Fi: IEEE 802.11 a/b/g/n/ac, 2.4Ghz/5G

BT 5.1 Camera

Front: 2MP, FF

Rear: 5MP AF with auto flash & auto focus

(Optional: 8MP / 13MP) Supports 1D/2D code scanning

**Peripheral Ports** 

1 x SIM / 2 x PSAM / 1 x SD / 1 x Type-C

2 x SIM / 1 x PSAM / 1 x SD / 1 x Type-C

(Optional) 6 PIN POGO PIN

Audio

**Battery** 

7.2V/3350mAh

**Power Supply** 

Input: 110-240V AC, 50Hz / 60Hz, 0.5A

SunPay

Output: 5V DC / 2A **Satellite Positioning** 

GPS / A-GPS / GLONASS / Beidou

Certifications

PCI PTS 6.x, EMV L1 & L2,

EMV Contactless L1,

MasterCard Contactless, Visa

payWave,

American Express, Discover, PURE, Quics, FCC, CE, UN38.3, WEEE, RoHS

#### i80 - Android Mobile Terminal

#### **Operating System**

Android 10.x

#### **Processor**

ARM Quad-core Cortex Processor 1.4Ghz

#### Memory

8G Flash + 1G SDRAM

16G Flash + 2G SDRAM (Optional)

Micro SD (TF) card up to 128G

#### Printer

High-speed thermal printer

Print speed: 80mm/s

Paper width: 58mm (2.25-inch)

#### **Display**

5.5-inch 1280 x 720 pixels IPS hard screen Battery

Multi-point capacitive touch screen Supports electronic signature

#### **Card Readers**

Magnetic Card Reader

Track 1 / 2 / 3, bi-directional, ISO 7812-2

**Smart Card Reader** 

Supports 3V / 5V IC card

ISO7816, EMV Level 1 & Level 2

**Contactless Card Reader** 

Mifare classic / Mifare Ultra light / Mifare

DES Fire / ISO 14443 A&B

#### Communications

4G: FDD-LTE / 3G: WCDMA / GPRS

Wi-Fi: 802.11b/g/n WLAN, Supports Hotspot

Bluetooth 2.1 – 4.0, Supports BLE

Satellite Positioning

GPS / A-GPS / GLONASS

Camera

Front: 0.3 Megapixel camera

Rear: 5 Megapixel camera with flash & AF Supports 1D / 2D code scanning (Optional)

#### **Peripheral Ports**

2 x SIM / 1 x SAM / 1 x Type-C / 1 x SD

#### **Charging Dock**

Optional

7.2V 2600mAh rechargeable Li-ion battery

#### Security

Built-in PINPad (Virtual Keyboard)

ANSI X9.8 / ISO95 64, ANSI X9.9 / ISO8731

Master key / Session key

Fixed and DUKPT PIN secure resolutions DES /3DES / RSA / SHA-256 / AES algorithms

#### Certifications

PCI PTS 6.x

**EMV L1 & L2** 

EMV Contactless L1

MasterCard Contactless

Visa payWave **JCB Contactless** 



**RuPay Contactless American Express** Discover D-PAS

**TQM UPI** 

CE

**RoHS** 



#### i50 - Android MiniPOS

#### **Operating System**

Android 10.x

#### **Processor**

ARM Quad-core Cortex Processor 1.4Ghz 32-bit secure processor

#### Memory

8GB Flash + 1GB SDRAM 16GB Flash + 2GB SDRAM (Optional) Micro SD (TF) card up to 32G

#### **Peripheral Ports**

 $2 \times SIM / 1 \times SAM / 1 \times SD / 1 \times$ 

Type-C

#### **Satellite Positioning**

GPS / GLONASS / BEIDOU

#### Display

5-inch 1280 x 720 pixels IPS Color Display Capacitive Touchscreen

#### **Card Readers**

Magnetic Card Reader Track1 / 2 / 3, bi-directional ISO 7812-2

**Smart Card Reader** Supports 3V / 5V IC card ISO7816, EMV Level 1 & Level 2 **Contactless Card Reader** 

Mifare classic / Mifare Ultra-light / Mifare DES Fire / ISO 14443 A&B / Visa payWave / MasterCard Contactless

#### **Communications**

Wi-Fi (Supports Hotspot) / 4G / 3G / GPRS / Bluetooth

#### Camera

Front: 0.3 Megapixel

Rear: 5 Megapixel with Flash & AF

Hard decoding module (Optional)

#### **Audio**

Buzzer / Speaker

#### **Indicators**

4 x Contactless transaction lights

#### **Battery**

3.7V / 2200mAh rechargeable Li-ion battery

#### Security

Built-in PINPad (Virtual Keyboard) ANSI X9.8 / ISO95 64, ANSI X9.9 / ISO8731 Master key / Session key Fixed and DUKPT PIN secure resolutions DES /3DES / RSA / SHA-256 / AES algorithms



#### Certifications

PCI PTS 6.x EMV L1 & L2 EMV Contactless L1 MasterCard Contactless Visa payWave JCB Contactless

#### S50A - Android Mobile Terminal

#### **Operating System**

Android 10.x

#### **Processor**

AP: Quad-Core ARM-Cortex-A53 1.4GHz SP: ARMv7-M security core, 144MHz

#### Memory

8GB EMMC+1GB LPDDR3

16GB EMMC+2GB LPDDR3 (Optional)

Micro SD (TF card) up to 128GB

#### **Printer**

High-speed thermal printer

Paper roll diameter: 40mm, width: 58mm

#### **Physical Key**

Numeric\*10, Functional\*5

#### **Display**

4-inch 480 x 800 pixels Capacitive touchscreen

#### **Card Readers**

Magnetic Card Reader

Track 1 / 2 / 3, bi-directional, ISO7810 / 7811

**Smart Card Reader** 

#### EMV L1

ISO 7816 asynchronous T=0 & T=1

Contactless Card Reader

EMV Contactless L1

ISO/IEC 14443 Type A / B

#### **Indicators**

Charging light

#### **Communications**

4G / 3G / 2G

Wi-Fi: 2.4g (802.11 b/g/n)

Bluetooth 4.2

#### **Audio**

Buzzer

#### Camera

Front: 0.3MP FF (Optional) / 2MP AF (Optional) / 5MP AF (Optional)

#### **Peripheral Ports**

2 x Micro SAM / 1 x Micro SIM or 1 x Micro SAM / 2 x Micro SIM / 1 x Type-C

#### **Battery**

Li-ion battery, 7.4V/2600mAh (Equal to 3.7V/5200mAh)

#### **Power Supply**

Input: 100-240V AC, 50Hz / 60Hz

Output: 5.0V DC / 2.0A



#### Certifications

PCI PTS 6.x

**EMV L1 & L2** 

EMV Contactless L1

MasterCard Contactless

Visa payWave

Discover D-PAS

CE



#### **3700 / S700 PLUS - Android ECR**

**Operating System** Android 11, multilingual **Processor** 

RK3566, Quad-core 64-bit Cortex-

A55, up to 1.8GHz

Memory

RAM: 2G DDR4 ROM: 16G eMMC RAM: 4G DDR4 ROM: 32G, 64G eMMC

(Optional)

**Power Adapter** 

12V / 2A **Physical Key** On / Off key \*1 Debug key \*1

**Main Screen** 

15.6-inch 1366\*768 / 15.6-inch 1920\*1080 (Optional), G+G multitouch capacitive screen

Communication

Wi-Fi: 2.4G single band Wi-Fi

BT: BT4.2

Ethernet: 10M/100M adaptive



#### Speaker

2W\*1, Stereo

**Peripheral Ports** RJ45\*1 Ethernet port DC-IN\*1 Power port RJ12\*1 cash box interface Headphone jack \*1 USB2.0\*4, one of which supports OTG

#### **S700 PLUS**

**Operating System** 

Android 11, multilingual

Processor

RK3568, Quad-core 64-bit Cortex-

A55, up to 2.0GHz Communication

Wi-Fi: 2.4G single band Wi-Fi

BT: BT4.2

Ethernet: 10M/100M adaptive

Memory

RAM: 2G DDR4 ROM: 16G eMMC RAM: 4G DDR4 ROM: 32G, 64G eMMC

#### **Speaker**

2W\*1, Stereo **Power Adapter** 

12V / 2A

#### Main Screen

15.6-inch 1366\*768 / 15.6-inch 1920\*1080 (Optional), G+G multitouch capacitive screen

**Customer Screen** 10.1-inch, 800\*1280



#### **Physical Key** On / Off key \*1

Debug key \*1

#### **Peripheral Ports**

RJ45\*1 Ethernet port DC-IN\*1 Power port RJ12\*1 cash box interface Headphone jack \*1 USB2.0\*4, one of which supports OTG

### S800 / S800 PLUS - Android ECR

#### **S800**

#### **Operating System**

Android 11, multilingual

**Processor** 

RK3566, Quad-core 64-bit Cortex-

A55, up to 1.8GHz Communication

Wi-Fi: 2.4G single band Wi-Fi; BT:

BT4.2; Ethernet: 10M/100M

adaptive

#### **Power Adapter**

12V / 2.75A Memory

RAM: 2G DDR4 ROM: 16G eMMC RAM: 4G DDR4 ROM: 32G, 64G eMMC

(Optional)

#### **Printer**

80mm thermal printer

**Main Screen** 

15.6-inch 1366\*768 / 15.6-inch 1920\*1080 (Optional), G+G multi-

touch capacitive screen

Speaker

2W\*1, Stereo **Physical Key** 

On / Off key \*1; Debug key \*1



#### **Peripheral Ports** RJ45\*1 Ethernet port DC-IN\*1 Power port RJ11\*1 RJ12\*1 cash box interface USB2.0\*4, one of which supports OTG

Headphone jack \*1 TF card \*1

#### **S800 PLUS**

#### **Operating System**

Android 11, multilingual

RK3568, Quad-core 64-bit Cortex-

A55, up to 2.0GHz

#### Communication

Wi-Fi: 2.4G single band Wi-Fi; BT: BT4.2;

Ethernet: 10M/100M adaptive

RAM: 2G DDR4 ROM: 16G eMMC

RAM: 4G DDR4 ROM: 32G, 64G eMMC

(Optional)

#### Speaker

2W\*1, Stereo

**Printer** 

80mm thermal printer **Power Adapter** 

12V / 2.75A

**Main Screen** 

15.6-inch 1366\*768 / 15.6-inch 1920\*1080 (Optional), G+G multi-

touch capacitive screen **Customer Screen** 

10.1-inch, 800\*1280



Physical Key On / Off key \*1; Debug key \*1 **Peripheral Ports** RJ45\*1 Ethernet port DC-IN\*1 Power port RJ11\*1

RJ12\*1 cash box interface USB2.0\*4, one of which supports OTG

Headphone jack \*1 TF card \*1



### **P90 - PINpad**

#### **Processor**

32-bit

#### **Card Readers**

Contactless Card Reader (Optional) ISO 14443 Type A&B

#### **Physical**

L x W x H (mm): 134 x 76 x 54 Weight: 231g (with RS232 port) 194g (with USB port)

#### **Display**

2-line display LED backlit

#### **Peripheral Ports**

RS232 or USB port

#### **Physical keys**

10 numeric keys 6 function keys

#### Security

DES, 3DES, SHA-1, SHA-256 Supports sensitive data self-destruction when disassemble

#### **Certifications**

PCI PTS 6.x

## \$600 / \$600 PLUS - Android ECR \$600

#### **Operating System**

Android 11, multilingual **Processor** 

RK3566, Quad-core 64-bit Cortex-

A55, up to 1.8GHz

#### Memory

RAM: 2G DDR4 ROM: 16G eMMC

RAM: 4G DDR4 ROM: 32G, 64G eMMC

(Optional)

**Physical Key** 

On / Off key \*1

Debug key \*1

**Power Adapter** 

12V / 2A

#### **Main Screen**

15.6-inch 1366\*768, G+G multitouch capacitive screen

Communication

Wi-Fi: 2.4G single band Wi-Fi

BT: BT4.2

Ethernet: 10M/100M adaptive



#### **Environmental**

Operating Temperature  $0^{\circ}\text{C} \sim 50^{\circ}\text{C}$  (32°F $\sim$ 122°F)

Storage Temperature

-20°C ~ 70°C (-4°F ~ 158°F)

**Relative Humidity** 

10% ~ 96% (Non-condensing)



Android 11, multilingual

**Processor** 

RK3568, Quad-core 64-bit Cortex-

A55, up to 2.0GHz

#### Communication

Wi-Fi: 2.4G single band Wi-Fi

BT: BT4.2

Ethernet: 10M/100M adaptive

Memory

RAM: 2G DDR4 ROM: 16G eMMC

RAM: 4G DDR4 ROM: 32G, 64G eMMC

(Optional) **Speaker** 

2W\*1, Stereo

### Power Adapter

12V / 3A

#### **Main Screen**

15.6-inch 1366\*768 / 15.6-inch 1920\*1080 (Optional), G+G multitouch capacitive screen

#### **Customer Screen**

10.1-inch, 800\*1280

#### **Physical Key**

On / Off key \*1

Debug key \*1

#### **Peripheral Ports**

RJ45\*1 Ethernet port

DC-IN\*1 Power port

RJ12\*1 cash box interface

Headphone jack \*1

USB2.0\*4, one of which supports OTG



#### Speaker

2W\*1, Stereo

#### **Peripheral Ports**

RJ45\*1 Ethernet port

DC-IN\*1 Power port

RJ12\*1 cash box interface

Headphone jack \*1

USB2.0\*4, one of which supports OTG



### VQR700 / VQR760 - Cloud Payment Speaker

#### **Display**

2.4 inch TFT color screen

#### Communications

4G / 4G + Wi-Fi

#### **Physical Keys**

1 x Power key

1 x Volume "+" key

1 x Volume "-" key

1 x Function key

1 x Reset key

#### **Indicators**

Three-color light

Speaker

3W loud speaker

**Battery** 

2000mAh lithium battery

**Physical** 

L x W x H (mm): 90 x 66 x 44

**Peripheral Ports** 

#### **VQR700**



Nano SIM card, compatible

with E-SIM card

Audio

Built-in voice package,

support OTA voice package expansion

**Power Supply** 

Micro 5pin 5V / 1A

**Environmental** 

Operating Temperature: -10°C~60°C

#### **VQR760**

**Display** 

2.4 inch TFT color screen

**Communications** 

4G / 4G + Wi-Fi

Speaker

3W HD speaker **Physical Keys** 

1 x Power key

1 x Volume "+" key

1 x Volume "-" key

1 x Network configuration key

1 x Playback key

**Indicators** 

Three-color light

**Back Screen Display** 

8 digit screen (Optional)

**Battery** 

2000mAh or

2500mAh Li-Polymer battery (Optional)



#### **Physical**

 $L \times W \times H (mm)$ :

142.6x99.6x89

**Peripheral Ports** 

Nano SIM card

1 x Type-C

**Audio** 

Built-in voice package

**Power Supply** 

5V / 1A

### **Mi368 - Card Reader**

### Supported Operating System

Windows 10/11 macOS 11/12

Ubuntu 20.04/22.04

#### **Physical**

Weight (g): 33

L x W x H (mm): 62 x 80.8 x 6.7

**Buzzer** Support

**Indicators** 

4 LED

#### **Card Readers**

**Smart Card Reader** 

ISO7816

Contactless Card Reader

ISO 14443 / Type A&B / M1

#### **Peripheral Ports**

1 x Type-C

**Power Supply** 

5V

#### **Communication Distance**

≤ 2cm

#### **Environmental**

Operating Temperature: 0°C~50°C Storage Temperature: -20°C ~ 70°C

#### Certifications

EMV L1

**EMV Contactless L1** 









Android Operating System



PC PTS 6.x Certified



Large 5.5 inch PS Hard Screen



Omni channel Payment



Wi Fi, Bluetooth 4G, 3G, GPRS

info@sunyard.com

www.sydtech.com.cn

www.sunyard.com



### **HIGHLIGHTS**

Powered by a state-of-the-art processor

Designed in a gorgeous fashion with feasible graphical user interface

Swift response to ensure seamless transactions at anytime, anywhere

Multi-protections with international certifications and risk-adaptive security

Support value-added software development

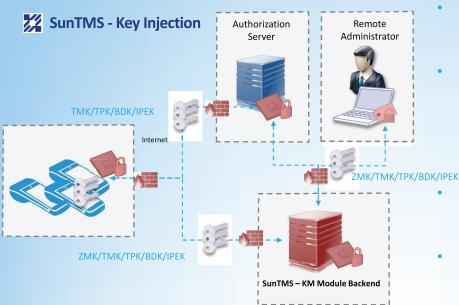
### **SPECIFICATIONS**

| i i      | Operating System             | Android 10.x   |
|----------|------------------------------|--|
|          | Processor                    | ARM Quad-core processor 1.4Ghz   |
| <b>B</b> | Memory                       | 8GB Flash + 1GB SDRAM<br>16GB Flash + 2GB SDRAM (Optional)<br>Micro SD (TF) card up to 128G  |
|          | Display                      | 5.5-inch 1280 x 720 pixels IPS hard screen Multi-point capacitive touch screen Supports electronic signature   |
| <b>②</b> | Physical Key                 | 1 x ON / OFF key   |
|          | Printer                      | High-speed thermal printer Print speed: 80mm/s Paper width: 58mm (2.25-inch)   |
| CR       | Card Readers                 | Magnetic Card Reader Track1 / 2 / 3, Bi-directional ISO 7812-2 Sontactless Card Reader Mifare classic / Mifare Ultralight / Mifare DES Fire ISO 14443 A & B                              |
| *        | Communications               | 4G / 3G / GPRS / Wi-Fi , supports hotspot / Bluetooth, supports BLE  |
| <u> </u> | Satellite Positioning        | GPS / A-GPS / Beidou GPS : 1575MHz   |
| •        | Peripheral Ports             | 2 x SIM 1 x SAM 1 x Type-C 1 x SD  |
| <b>*</b> | Charging Dock                | Optional   |
|          | Camera                       | Front: 0.3 Megapixel camera Supports 1D / 2D code scanning Rear: 5 Megapixel camera with flash & AF  |
|          | Audio                        | Speaker / Microphone / Buzzer  |
|          | Fingerprint Module(Optional) | Sensing area: 18mm x 12.8mm<br>Fingerprint image size: 256 x 360 pixel Image resolution: 508 dpi   |
|          | Docking Station(Optional)    | Pogopin host connection 2 x USBA host ports Micro USB power supply   |
| <b>⊘</b> | Security                     | Built-in PINPad (virtual keyboard) ANSI X9.8 / ISO95 64, ANSI X9.9 / ISO8731 Master key / Session key Fixed and DUKPT PIN secure resolutions DES / 3DES / RSA / SHA-256 / AES algorithms |
|          | Power                        | Input: 110-240V AC, 50Hz / 60Hz, 0.5A Output: 5V DC / 2A Micro USB port, anti-lightning, anti-static-electricity   |
| <u> </u> | Battery                      | 7.2V / 2600mAh rechargeable Li-ion battery   |
|          | Physical                     | L x W x H (mm): 200 x 85 x 55 Weight : 438g (Including Battery)  |
| G        | Environmental                | 0°C ~ 50°C (32°F ~ 122°F) Operating Temperature<br>-20°C ~ 70°C (-4°F ~ 158°F) Storage Temperature<br>10% ~ 96% Relative Humidity , Non-Condensing                                       |
| E        | Certifications               | PCI PTS 6.x Visa payWave Discover D-PAS EMV L1 & L2 JCB Contactless TQM EMV Contactless L1 RuPay Contactless UPI MasterCard Contactless American Express CE & Palls                      |

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Register





- End-to-end protection & control of critical data from SunTMS to POS device
- Secure monitoring & metering of injection success, quantity, location and time for controlling legitimacy, delivery timing & capacity schedule.
- High-performance onsite cryptography
   with HSM
- Online delivery mode (e.g., via mutually authenticated TLS connection) and additional container encryption

### SunPay – Technical Structure

#### **Billers & VAS**



- Rest APIs
- SOAP Web Services
- ISO8583

#### **Banking**



- Rest APIs
- ISO8583
- Nexo Acquiring
- Hypercom
- SPDH
- XML SOAP

#### Retail



- Concert
- Nexo Retail
- Generic DLL

## SunPay

#### **SMA**

(SunTMS Mobile Agent)

### **Sunyard SDK**

### **Sunyard EMV Kernel**



### Sales Revenue & Shipments in 2022

#### **POS Terminal Manufacturers' Market Shares**

Total Shipments and Shares in 2022 vs. 2021

|      |                            | 2022        |       | 2021       |       |
|------|----------------------------|-------------|-------|------------|-------|
| RANK | MANUFACTURER               | SHIPMENTS   | DARKE | SHIPMENTS  | SHARE |
| 1    | Newland Payment Tech.      | 12,305,000  | 8.30% | 11,235,000 | 7.91% |
| 2    | Tianyu                     | 11,216,664  | 7.56% | 10.540.384 | 7.42% |
| 3    | Pax Technology             | 10.921.583  | 7.36% | 12.018.101 | 8.47% |
| 4    | Centerm                    | 9,570,300   | 6.45% | 8.779.324  | 6.18% |
| 5    | New POS                    | 8,965,372   | 6.05% | 8,522,814  | 6.00% |
| 6    | Landi <sup>1</sup>         | 8,223,000   | 5.55% | -          | -     |
| 7    | MoreFun                    | 8,113,200   | 5.47% | 8.173,239  | 5.76% |
| 8    | Verifone                   | 8,052,700   | 5.43% | 8,328.500  | 5.87% |
| 9    | Ingenico <sup>2</sup>      | 7,876,200   | 5.31% | -          | -     |
| 10   | Vanstone (Aisino)          | 7,791,400   | 5.25% | 6,475,800  | 4.56% |
| 11   |                            | 605,092     | 4.45% | 4.547.608  | 3.20% |
| 12   |                            | 413,996     | 3.65% | 3,661,556  | 2.58% |
| 13   |                            | 125,591     | 3.46% | 5,261,076  | 3.71% |
| 14   | Avowal                     | 443,000     | 3.00% | 4,627,000  | 3.26% |
| 15   | "A trusted business partne | rr. 240,600 | 2.86% | 3,863,000  | 2,72% |
| 16   | Dynamicode                 | 3.828.272   | 2.58% | 3,592.846  | 2.53% |
| 17   | YZ Intelligence Tech.      | 2,886,600   | 1.95% | 413.600    | 0.29% |
| 18   | Sunyard                    | 2,157,290   | 1.45% | 1,955,651  | 1.38% |
| 19   | Datecs                     | 2,129,853   | 1.44% | 1.672.019  | 1.18% |
| 20   | Stripe (including BBPOS)   | 1.825,022   | 1.23% | 508.229    | 0.36% |
| 21   | Trendit                    | 1.817.000   | 1.23% | 2.424.000  | 1.71% |
| 22   | SZZT                       | 1,779,500   | 1.20% | 1,792,800  | 1.26% |
| 23   | TopWise                    | 1.471.472   | 0.99% | 2.818.836  | 1.99% |
| 24   | Smartpeak                  | 1,455,000   | 0.98% | 1.319.000  | 0.93% |
| 25   | Telepower                  | 1,372,553   | 0.93% | 1.456.485  | 1.03% |
| 26   | Wiseasy                    | 1.013.771   | 0.68% | 1.239.126  | 0.87% |

|      |                                 | 202         | 2022    |             | 2021    |  |
|------|---------------------------------|-------------|---------|-------------|---------|--|
| RANK | MANUFACTURER                    | SHPMOVTS    | SHARE   | SHIPMENTS   | \$1000  |  |
| 27   | Gertec                          | 1,004,974   | 0.68%   | 752,564     | 0.539   |  |
| 28   | Spectra                         | 963,850     | 0.65%   | 963,165     | 0.689   |  |
| 29   | WizarPOS                        | 870,050     | 0.59%   | 743,900     | 0.529   |  |
| 30   | Fisery/Clover                   | 781,200     | 0.53%   | 713,772     | 0.509   |  |
| 31   | Urovo                           | 763,408     | 0.51%   | 548,387     | 0.399   |  |
| 32   | JTact                           | 504,210     | 0.34%   | 4,780,268   | 3.379   |  |
| 33   | ID Tech                         | 446,900     | 0.30%   | 449,437     | 0.329   |  |
| 34   | Justtide                        | 416,000     | 0.28%   | 490,000     | 0.359   |  |
| 35   | Equinox                         | 291,900     | 0.20%   | 283,200     | 0.209   |  |
| 36   | Nayax+OTI                       | 248,250     | 0.17%   | 254,574     | 0.189   |  |
| 37   | Square                          | 218,100     | 0.15%   | 191,500     | 0.139   |  |
| 38   | Feitian                         | 195,231     | 0.13%   | 868,000     | 0.619   |  |
| 39   | Cantaloupe                      | 166,268     | 0.11%   | 87,245      | 0.069   |  |
| 40   | Ciontek                         | 160.700     | 0.11%   | 181,500     | 0.139   |  |
| 41   | SCSPro                          | 152,873     | 0.10%   | 58,460      | 0.049   |  |
| 42   | UIC                             | 149,703     | 0.10%   | 172,485     | 0.129   |  |
| 43   | Panasonic Connect               | 144,200     | 0.10%   | 150,300     | 0.119   |  |
| 44   | Linkwell                        | 60.403      | 0.04%   | 50,633      | 0.049   |  |
| 45   | Feig Electronic                 | 59.100      | 0.04%   | 55,200      | 0.049   |  |
| 46   | HP                              | 34,100      | 0.02%   | 31,500      | 0.029   |  |
| 47   | CCV                             | 31,500      | 0.02%   | 27,500      | 0.029   |  |
| 48   | Toshiba Tec                     | 28,000      | 0.62%   | 48,000      | 0.039   |  |
| -    | Worldline/Ingenico <sup>3</sup> | -           |         | 14,132,702  | 9.969   |  |
| -    | YouTransactor                   | -           | ***     | 697,300     | 0.499   |  |
| -    | Thumbzup                        | -           | **      | 3,150       | <0.019  |  |
|      | TOTAL                           | 148,290,951 | 100.00% | 141,960,737 | 100.00% |  |



2022 Total Shipments: 2,157,290 units

**Shipments : 13,765,000** units from 1999

### **Global Qualification**



45001



CMMI5



ISO20000



ISO22301



ISO27001



ISO9001

















**PURE Payments** 

**Mastercard TQM** 









### SUNYARD TECHNOLOGY



**Sunyard Technology Co., Ltd** established in 1999, is the global leading payment solution provider, offering cost-effective and superior quality payment terminals and financial software products including payment password systems, same-city liquidation solutions, corporate e-bank systems, risk alarm systems, etc.

As the earliest listed financial IT company in China (SSE Code: 600571), Sunyard has achieved the leading position in the field of the financial industry with more than two decades of professional experience. Based on its solid foundation in the domestic market and its long-term development strategy, Sunyard is committed to expanding international market.









Established in 1999

Listed in 2002

Stock Code 600571 Total Staffs 9,468+

Factory and Production Capacity

1 Factory

**5000 m<sup>2</sup>+** Square meters factory

**2** Capacity

**Up to 10,000,000 sets** Production capacity per year



3 Quality

ISO9001 & TQM

Overall quality management assurance

Testing

**High Quality Control System** 

Quality is the priority at Sunyard

A more rigorous testing procedure





### SunPay - Android Payment Application

#### **Bank Card Transactions**

- Purchase
- Void
- Refund
- Reversal
- Cash Back
- Cash Advance
- **Balance Inquiry**
- Pre-Auth.
- Settlements
- Cancel

#### **EMV**

- UPI
- Visa
- MasterCard
- **AMEX**
- JCB
- Discover
- MIR/RuPay/PURE/NSIC

#### **Key Methods**

DUKPT

- MK / SK Manual Input
  - From IC Card

  - Download from SunTMS

**Key Loading Device** 

- Download from Bank
- Acquirer System

#### **Protocols**

- 1SO8583
- Nexo
- Hypercom
- **JSON**
- TLV Concert
- **SPDH**
- SOAP
- Rest APIs

#### **Store Manager**

- Inventory
- Staff
- Supplier
- Purchase
- Expense
- Loyalty / Rewards

#### Code / Mobile **Payments**

- POS Scan Customer
- **Customer Scan POS**
- Inquiry
- Refund
- Cancel
- Coupon Scan

#### **Printer Support**

- **Local Printer**
- **BT Printer**
- IP Printer(ESC / POS)

#### **Card Operation Type**

- Contact ICC
- Contactless ICC
- Magnetic Stripe Cards

#### **Parameters Config**

- **Local Config**
- Import from SD Card
- Download from SunTMS
- Download from Bank
- Acquirer System

#### **Payment Types**

- Cash / Card / Mobile
- Payments
- **Split Payments**
- Installments
- Tips
- Offline Sales
- **ECR Payments**

#### **Others**

- Topup / Evouchers
- **Bill Payments**
- ON US Cards
- Multi Language mPOS and POS Support
- **Android Smart Phone**
- Support
- **ECR Support**

### SunPay - Payment Compliance

#### **SunPay Mobile Payment Compatibility**

#### SunPay Compatibility for L3 Payment Certification







AliPay

WeChat Pay

UnionPay QR











Masterpass QR

**3rd Party Wallet Payments** 







China UnionPay

UTVT - Pass

UnionPay International

UAC - Pass

Visa

ADVT - Pass

CDET - Pass





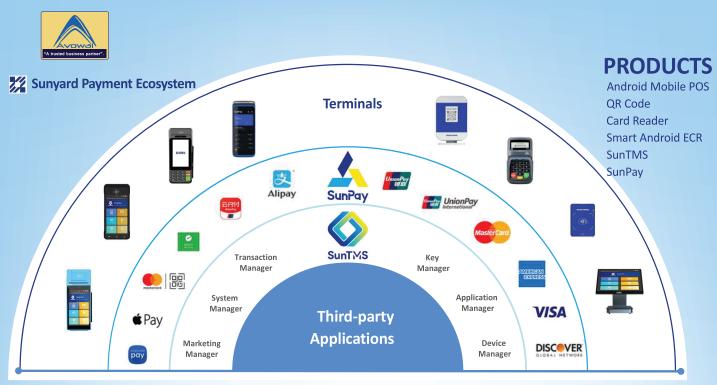


Mastercard MTIP - Pass

American Express AEIPS - Pass

Discover

E2E - Pass



### **Product Roadmap**



### **PAYMENT SOFTWARE SOLUTIONS**

### SunPay - Android Payment Application



- Highly compatible and deeply flexible payment application based on the Android system.
- A variety of rich forms of payment scenarios and convenient value-added services.



### **SunTMS**

| Device N               | Manager             | Remote Key Manager            |
|------------------------|---------------------|-------------------------------|
| Device Remote Control  | Dashboard           | Generate / Capture            |
| RSA Public Key Ex.     | APP Management      | Certificate Validation        |
| Multi Geo Fence        | OTA Management      | Keys Push / Pull              |
| Location Tracking      | Boot Screen Manager | LMK / ZMK / TMK / BDK<br>List |
| Device Analysis        | Message Manager     | Key Lifecycle Manager         |
| 3rd Party Device Mgmt. | Wallpaper Manager   | Device Attestation            |

| Transactio       | n Manager     | App Manager                                    | Support Manager  |
|------------------|---------------|--|------------------|
| Acquirer Para    | Merchant Para | App Market                                     | Ticket Center    |
| POS Para         | General Para  | App Publish<br>Install / Delete / Update       | Document Manager |
| Advertising Para | Currency Para | App Signature                                  | Task Manager     |
| Receipt Para     | BIN Para      | App Policies                                   | Dashboard        |
| Prefix Para      | MCC           | App Permission / Restriction                   | Reports          |
| DCC              | EMV Para      | 3 <sup>rd</sup> Party App Market<br>Integrator |                  |

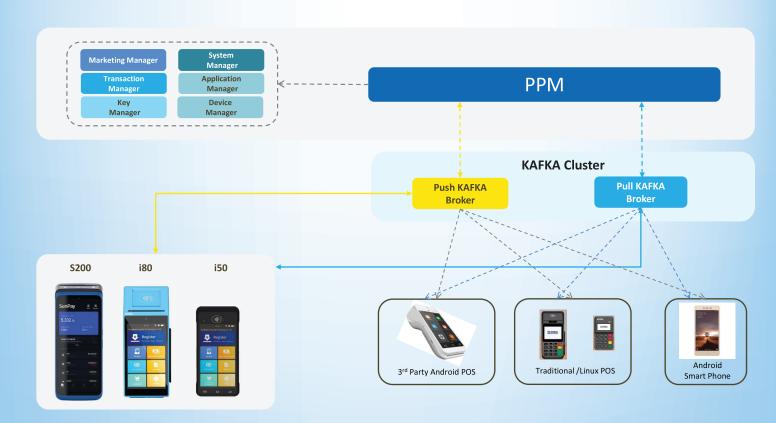
| Customer Manager  | User Manager            | Open API                         |
|-------------------|-------------------------|----------------------------------|
| Partner Manager   | User Management         | Device Manager                   |
| Merchant Manager  | Role Management         | Grouping Management              |
| Store Manager     | Permission Management   | Geo Fence                        |
| Developer Manager | Sys Resource Management | 3 <sup>rd</sup> Party Integrator |
| License Manager   |                         | Key Integrator                   |
| Inventory Manager | Report Ma               | nager                            |
| Marketing Manager | Device Report           | Update Reoort                    |
| Campaign Manager  | Location Report         | Audit Trail                      |
| Media Manager     | Download Renort         | Transaction / System<br>Logs     |
| Adds Planner      | Version Report          | Inventory Report                 |
| Adds Reporter     | Failed Report           | Firmware Report                  |
|                   |                         |                                  |



### Robust combination of technology & cloud services for evolving market



### SunTMS - Pull & Push Architecture





### **OUR PARTNERS**

- 1. MAGNER INTERNATIONAL CORP (USA)
- 2. AMBWENE KONZO LTD (TANZANIA)
- 3. NATIONAL MICROFINANCE BANK (NMB-TANZANIA)
- 4. AMANA BANK (TANZANIA)
- 5. DIAMOND TRUST BANK (TANZANIA)
- 6. HANGZHOU SUNYARD TECHNOLOGY CO LTD (CHINA)
- 7. WINHAO ELECTRONICS CO LTD (CHINA)
- 8. KICHUPA COMPANY LIMITED (KCL-TANZANIA)





## **SOME CLIENTS.**

- 1.BAKHRESA FOODS PRODUCT LTD
- 2. MAWENI LIMESTONE LTD







## **OTHERS**













ESD & EFP



### **MAGNER 2000 series.**



Introducing the next benchmark in cash Counting,

#### MAGNER 2000 series.

Our new 2-pocket sorter MAGNER 2000 has been designed and constructed to meet every requirement and exceed all expectations. The result of 5-years of innovation and artistry, the MAGNER 2000 boasts ultramodern features including:

Dust Cover (activatable)

Internal memory (an archive of information about each individual transaction of the machine up to 1-year)

Multi-currency and Auto-currency counting modes

Heavy-duty construction (100% made in Korea, with only rollers and no bands)

State-of-the-art counterfeit detection and verification by Dual CIS, Full-line MG, IRT, IRR, UV, VWR

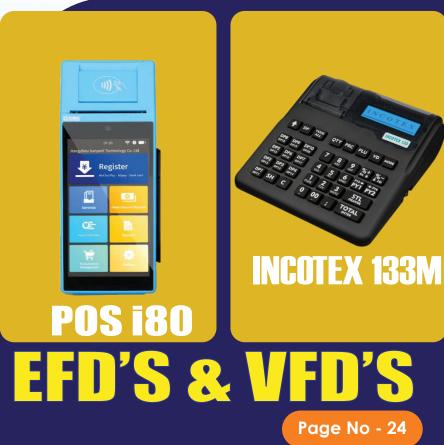
Serial number reading & comparison

Large touchscreen color LCD display

Multi-user capability, LAN & SD card capability

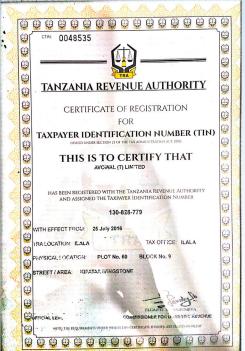
Connectivity (USB or Serial), Ionizer (\*optional

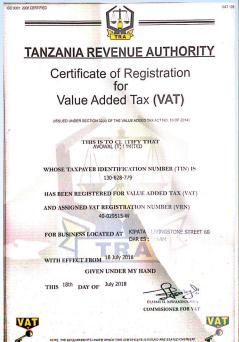






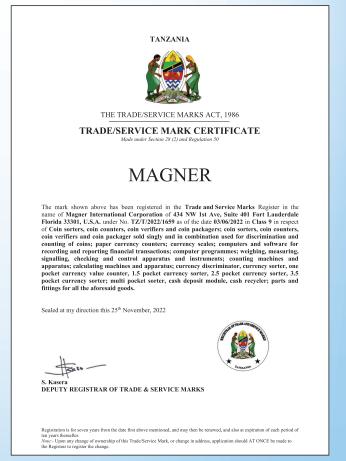
### **Certification & Licence**













### **Certification & Licence**



THE UNITED REPUBLIC OF TANZANIA

**BUSINESS LICENCE** 

B.L. NO: BL01396902023-2400027290

The Business Licensing Act (Act No. 25 of 1972)

Issuing Office: DAR ES SALAAM CITY COUNCIL

Tax Identification

130-828-779

License Issued To:

AVOWAL (T) LIMITED

for the Business of : SUB WHOLESALE OF ELECTRICAL ITEMS

**Business Location** 

Region: Dar es Salaam

Gerezani Ward

Gerezani Mashariki Street

Principal/Branch: PRINCIPAL

Amount of Fee Paid: 200.000.00

2024-01-05 Date Of Issue:

2025-01-04 Expiring Date:

This is Digital Copy does not require a signature of authority

NOTE - This license must be kept in a conspicuous position at the place of business. Any change in the particulars originally registered must be notified to the license Issuer



THE UNITED REPUBLIC OF TANZANIA

**BUSINESS LICENCE** 

B.L. NO: BL01396902023-2400033287

The Business Licensing Act (Act No. 25 of 1972)

DAR ES SALAAM CITY COUNCIL Issuing Office: Tax Identification

130-828-779

License Issued To: AVOWAL (T) LIMITED

for the Business of : RETAIL COMPUTER & ACCESSORIES

2024-03-13

Dar es Salaam Region:

Date Of Issue:

Gerezani Mashariki

PRINCIPAL

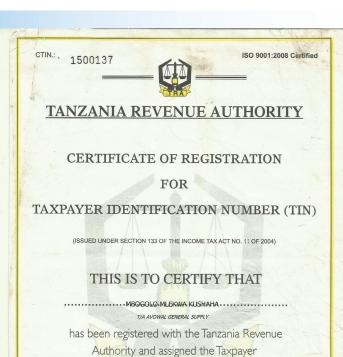
Principal/Branch:

Amount of Fee Paid : 200.000.00

Expiring Date : 2025-03-12

This is Digital Copy does not require a signature of authority

NOTE - This license must be kept in a conspicuous position at the place of business. Any change in the particulars originally registered must be notified to the license Issuer



Identification Number

COMMISSIONER FOR DOMESTIC REVENUE

114-392-731

with effect from .....24-08-2011...

OFFICIAL SEAL



#### THE UNITED REPUBLIC OF TANZANIA MINISTRY OF HOME AFFAIRS TANZANIA POLICE FORCE



FORENSIC BUREAU,

P O BOX 9094

TANZANIA.

TELEGRAMES: DFB EMAIL:forensichq@tpf.go.tz

Date: 17/05/2024

REF: FB/FP/G.4/2024/VOL.V/3862

TO WHOM IT MAY CONCERN

#### SUB: POLICE CLEARANCE CERTIFICATE

This is to certify that the search of fingerprints of MBOGOLO MLEKWA KUSHAHA, to trace criminal antecedents, has been made in the collection of fingerprints of persons whose convictions are registered here to date, but with a negative result.

1 A Imir

SEMENI I. KABELWA - A/INSP FINGERPRINTS OFFICER APPOINTED UNDER SEC. 141 (2) OF THE CPA



The date of expiration is: 17/11/2024



# Company Profile

## **CONTACT US**

- Livingstone / Kipata Street, Plot no. 60 Yellow mark No.9, Kipata Street Mazzanine floor, P.O.Box 40060 Dar es salaam,Tanzania
- (L) :+255 22 2181900, :+255 758 950950 / +255 714 576920
- :info@avowal.co.tz /CEO- :mbogolo.kushaha@avowal.co.tz / GM- :kassim.ramadhan@avowal.co.tz